



Asset Management

INSURANCE ASSET MANAGEMENT

For professional investor only.
This is a marketing communication.



www.aegonam.com/insurance

A leader in insurance asset management innovation



£117.1 billion assets under management for insurance clients*

At Aegon AM we are leaders in developing innovative and capital-efficient investment solutions for insurance clients.



Insurance heritage

As part of the Aegon Group we have long experience of working first-hand with affiliate and third-party insurers across the world.



Global footprint

We are an international business. Our 1,155 employees* work from 13 locations across Europe, the Americas and Asia. We invest globally and serve clients globally.



In-depth expertise

Our in-depth insurance expertise means we are ideally placed to work with our insurance partners, according to our 'client first' principle, to deliver strategies aligned to their needs.

*As at 30 June 2024

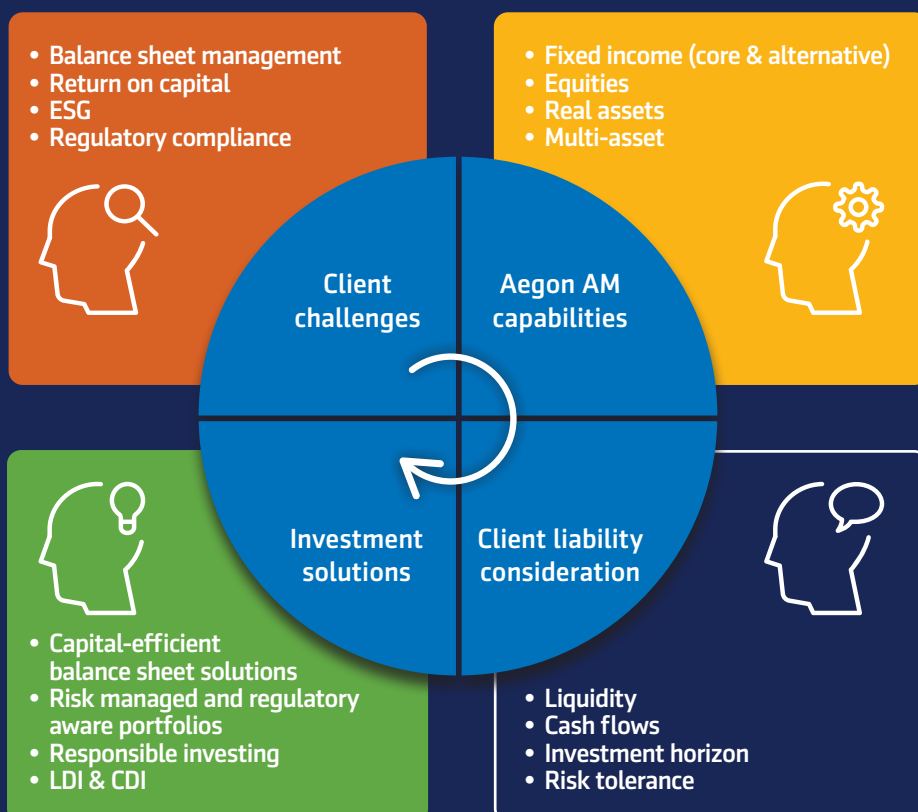
Dedicated insurance capabilities

We have developed a range of investment strategies and services specifically for insurance clients. We provide these through specialist asset-class teams across fixed income, equities and real assets, and through insurance specialists within our Investment Solutions team.

In addition to our proven client-servicing capability and robust governance structure we can deliver detailed and timely reporting of data, including full look-through, to ensure regulatory adherence.

We have extensive experience of running insurance-friendly strategies. These include an alternative fixed income platform with a proven record of originating and managing stable and capital-efficient solutions.

Meeting the investment challenges of insurance clients

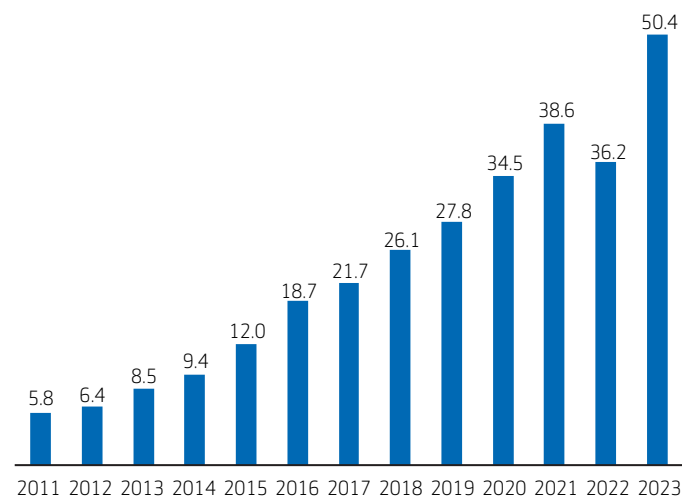


Opportunities in alternative fixed income

Seeking assets that can provide **diversification** with an **additional yield**, as well as being a good **match for liabilities**, has led many investors to increase their allocation to alternative fixed income. The alternative fixed income asset class includes private debt, consumer loans, residential mortgages and asset-backed securities. These investments can offer enhanced yields compared to government and corporate bonds, along with relatively low correlations to traditional assets. Losses on portfolios are historically low for certain alternatives due to covered structures (such as asset backed securities) or government guarantees (such as Dutch mortgages with government guarantee). Aegon AM is a leader in alternative fixed income and we can introduce insurance clients to a wide range of strategies offering **attractive returns on capital**.

Click here to download our [Alternative fixed income: Trends and opportunities paper](#).

Asset under management in alternative fixed income at Aegon AM (GBP bn)

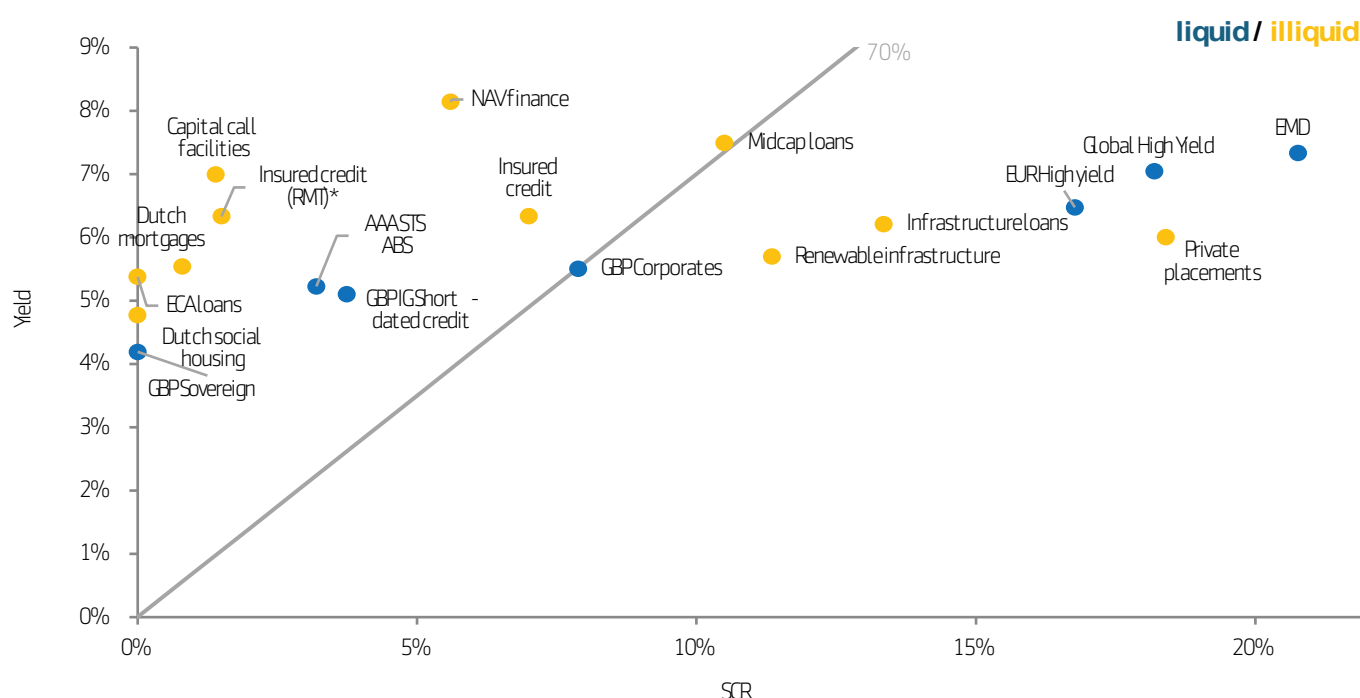


Source: Aegon Asset Management. As at 31 December each year.

Obtaining an attractive return on capital

A common challenge for insurers is optimizing return on Solvency II capital. In the chart below we show the relative attractiveness of a range of fixed income asset classes, showing yield relative to the SCR for spread risk on the standard model basis as at 30 June 2024.

We publish an up-to-date version of the chart below on our website. To download, visit aegonam.com/insurance.



Source: Aegon Asset Management. Reference to notes on backpage for further information. Yield in GBP.

Our responsible investment approach

At Aegon AM we recognise our responsibility to support global efforts to move to a more sustainable world. We help mitigate risks from climate change, while capturing opportunities from moving to a net-zero economy and helping to ensure a more diverse and equal society. We currently manage £110.5 billion (US\$139.7 billion) in responsible investment solutions.



**Source: Aegon Asset Management as at 30 June 2024.



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Dedicated specialists*



£110.5 bn
AuM in responsible
investment solutions*



30+ years
Responsible investment
experience

Find out more at
aegonam.com/responsible

ESG Advisory

A sustainable future through sustainable investment decisions

Our ESG Advisory services are an integral part of our investment advice. We advise clients on responsible investment related aspects throughout the investment cycle.

We offer the support clients need to meet their key challenges:

- What are the ESG and sustainability trends that will impact my investment portfolio?
- How to create a sustainability ambition and strategy that leads to and protects value for stakeholders?
- What are the practical implications of my strategy, including solution choices, divestments, and execution?

Click [here](#) to download our brochure



About Aegon Asset Management.

Global client base

- Europe, Americas and Asia
- Institutional, intermediary and wholesale

Deeply-resourced

- 1,155 employees
- 385 investment professionals
- Dedicated insurance specialists, including client solutions, marketing and sales

Assets under management

- £270 billion (US\$341 billion / €318 billion)***

***Source: Aegon Asset Management as at 30 June 2024.

Global offices



Contact us



Jill Johnston

Head of UK Institutional Business

+44 (0) 7740 897 771

jill.johnston@aegonam.com

Sources: Bloomberg, Aegon Asset Management, La Banque Postale Asset Management; 28 June 2024. The bullets in the chart are for illustrative purposes only and do not represent exact calculations. SCR in accordance with Solvency II - Standard formula, Pill

Aegon AM strategies: Eur Sovereign are core Eurozone bonds (rating of AA- or better). Eur Corporates have ratings of BBB- or better. Gov. Guaranteed Loans have a similar rating as core Eurozone bonds. Private placements are assumed to have an internal rating of BBB and a duration of 7 years. US (SD) High Yield primarily invests in US high yield bonds, but may include opportunistic allocations to investment grade bonds, bank loans, emerging market bonds, and cash / cash equivalents. Infrastructure loans are represented by the target portfolio (target return of 200 bps over Euribor, equivalent to BBB loans, estimated weighted average life of 10-12 years). Emerging market debt (EMD) invests in fixed income securities in US Dollars issued by entities in emerging markets. Global Multi Asset Credit invests in asset backed securities, bonds and loans and other fixed income securities issued by governments, government agencies, supra-nationals and companies worldwide. Money market EUR has a weighted average remaining time to maturity of up to one year. ABS are asset backed securities with a spread duration of 1.5 and AA rating. ABS Opps are asset backed securities with a spread duration of 5.3 and a BB rating. Dutch mortgages represent a large mortgage pool with an internal rating of AA and a focus on long fixed-term mortgages (the duration is about 9 years). Absolute return bond fund is a GBP based fund with a modified duration around 1.2 years and aims to return LIBOR GBP 3 Month +2-3% per annum net-of-fees over a rolling 3 year period. The rest of the strategies plotted in the graph correspond to Bloomberg Barclays indexes. For more details please get in touch with us. FX hedge costs assume 1M rolling forwards-based hedge.

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The principal risk of this service is the loss of capital. Please note that other risks will be present. The materiality of these risks will be accounted for in the mandate which will be governed by an investment management agreement.

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